

Message Text

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PAGE 01 STATE 032052
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 /019 R

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COMM/BIC/OED/SIPS/SSLEON

COMM/BIC/OED/OBOD/RECOHEN

COMM/DIBA/BIC/OIM/HLINDOW

STATE/ARA/AND/AFULLER

ARA/ECP/KRICHARDSON (INFO)

-----112322Z 015424 /64

P 112248Z FEB 77

FM SECSTATE WASHDC

TO AMEMBASSY LIMA PRIORITY

UNCLAS STATE 032052

E.O. 11652: NA

TAGS: BEXP, PE

SUBJECT: PRODUCT OPPORTUNITY - FIRE FIGHTING EQUIPMENT

--- FOR CUERPO GENERAL DE BOMBEROS VOLUNTARIOS DEL
--- PERU

1. MR. RICHARD E. YOUNG, PRESIDENT, YOUNG FIRE EQUIPMENT COMPANY HAS APPROACHED USDOC RE THEIR PARTICIPATION IN A 33 MILLION DOLLAR REQUIREMENT OF FIRE FIGHTING EQUIPMENT FROM CUERPO GENERAL DE BOMBEROS VOLUNTARIOS DE PERU. ACCORDING TO YOUNG, HIS COMPANY IS ONE OF THREE COMPETING BIDDERS, THE OTHER TWO BEING FROM ENGLAND AND FRANCE. YOUNG HAS REQUESTED THAT EMBASSY CONTACT CRL. FAP CARLOS FREYRE GRAZIANI, SECRETARIO EXECUTIVO DEL COMITE, NATIONAL DE DEFENSE CIVIL, LIMA, PERU REGARDING THE WILLINGNESS OF USDOC TO ASSIST IN ASSURING THAT THE BEST OF COMMUNICATION WOULD EXIST BETWEEN THE PERUVIAN AGENCY AND
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PAGE 02 STATE 032052

YOUNG. DECISION BY THE PERUVIAN GOVERNMENT ON SUPPLIER IS EXPECTED WEEK OF FEBRUARY 14. YOUNG'S PROPOSAL IS IN CONSORTIUM EFFORT WITH ROCKLAND FIRE EQUIPMENT CO., AND SEVEN SEAS INTERNATIONAL CORP., ALSO OF U.S.

2. ACTION REQUESTED: APPRECIATE WHATEVER SUPPORT EMBASSY CAN PROVIDE IN ASSISTING THESE U.S. COMPANIES.

VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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Review Action: RELEASED, APPROVED
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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3337337
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY - FIRE FIGHTING EQUIPMENT --- FOR CUERPO GENERAL DE BOMBEROS VOLUNTARIOS DEL --- PERU
TAGS: BEXP, PE
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Type: TE
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